



COMMUNICATION SKILLS [PM6]

PRACTICAL CORPORATE TRAINING LEVEL-2

PRACTICAL CORPORATE TRAINING MODULES EXAMINATIONS,

(PCTME), JULY 2023

PRESENTATION EXAMINATION – SECTION-D

Time Allowed: 15 Minutes

Maximum Marks: 30

- Computer Based Sections of Multiple Choice Questions (MCQs) Section-A, Short Cases Section-B, and Report Writing – Section-C administered separately are integral parts of this [PM6] Communication Skills – Practical Corporate Training Level-2 Examination.
- (ii) Presentation Evaluators will distribute the presentation evaluation top cover sheet to the candidates before the start of the presentation.

SELECT ANY ONE SITUATION FROM THE FOLLOWING FOR YOUR PRESENTATION

SITUATION # 1

Pakistan is among the countries that are impacted by the effects of climate change. The country's socioeconomic circumstances augment its vulnerability to projected temperature increases, more variable rainfall patterns, and greater risk of floods and droughts.

The Government of Pakistan (GoP) has ambitious plans for reducing its 2030 greenhouse gas (GHG) emissions to 50% of the 2016 baseline projected levels. According to the GoP's updated climate action plan, it aims to do so by shifting to 60% renewable energy and 30% electric vehicles by 2030, banning imported coal, and sequestering carbon through national capital restoration initiatives.

Required:

Being an Economist, you have been invited in a seminar to share your thoughts on the "Economics of climate changes in Pakistan", covering the following areas:

- Environmental problems according to area of influence
- Climatic change as an unique externality
- Pakistan policies for mitigating Greenhouse gas (GHG) emissions
- The availability of climatic finance
- Accessing international climate finance
- Exploring and leveraging possibilities to expand climate finance

SITUATION # 2

The Financial Services Industry has entered the Artificial Intelligence (AI) era of the digital marathon, a journey that started with the advent of the internet and has taken organizations through several stages of digitalization.

The emergence of AI is disrupting the physics of the industry, weakening the bonds that have held together the components of the traditional financial institutions and opening the door to more innovations and new operating models.

Required:

As a Corporate Trainer, you have been asked to give presentation on the "Emerging Role of the Artificial Intelligence (AI) in transforming the paradigm of Financial Industry", based on the following areas:

- Rise of Artificial Intelligence (AI) in Financial sector
- Drivers of Artificial Intelligence (AI) disruption in Financial sector
- Artificial Intelligence (AI) important fields of applications.
- The onset of Artificial Intelligence (AI) as a challenge and an opportunity for financial professionals and financial sectors
- Future prospects of Artificial Intelligence (AI)

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INSTRUCTIONS:

- (a) Preferably, the students are advised to express their original thoughts/ insight using tools of creativity and imagination.
- (b) The examinees are required to make an oral presentation of 15 minutes before audience including examiners and some students. The awarded marks will depend on the oral presentation combined with the use of visual aids like charts, graphs, transparencies, etc. The time spent by each examinee in positioning charts and visual aids will be excluded from the allowed time i.e. 15 minutes for each presentation.
- (c) The presentation is acceptable on multimedia/ projectors only.
- (d) The examinees shall arrange their own devices/ USBs etc. for presentation.
- (e) The examinees must ensure the version of operating system or software installed at their centres one week before the presentation examinations.
- (f) The examinees should be well prepared for their presentation and shall make their presentation professionally rather than mere reading their slides/ transparencies.

Total marks of the test is 30 that would be allocated as follows:

Y = YES = 1 Mark

N = No = Zero

1.	Was he/she dressed well for the presentation?	Y / N
2.	Did he/she capture audience attention with the complimentary paras in the beginning?	YY / N
3.	Was the topic clearly focused upon?	YY / N
4.	Did he/she present brief structure (plan) of presentation?	YY / N
5.	Did he/she settle himself/herself soon?	Y / N
6.	Did he/she use transitions when required?	YY / N
7.	Did he/she give specific examples/ facts and details in the presentation?	Y / N
8.	Did he/she generate interest in the presentation through his/her tone?	YY/N
9.	Were his/her movements natural and was he/she confident with proper eye contact and other gestures?	YY / N
10.	Did he/she have well designed, well thought out visuals for the presentation?	Y / N
11.	Did he/she use visual aids, intelligently?	YY/N
12.	Was his/her pitch of sound, fair and audible?	Y / N
13.	Did he/she maintain good pacing (medium, fast or slow)?	Y / N
14.	Did he/she use positive phrasing (clarity of language)?	YY / N
15.	Did he/she conclude the presentation in a complimentary way?	YY / N
16.	Did he/she offer any concrete recommendations/ suggestions?	Y / N
17.	Did he/she invite questions from the audience?	YY / N
18.	Did he/she handle the questions with ease and comfort?	YY / N
19.	Did he/she stay back and participate in presentations of other students (same group)?	Y / N

DIRECTOR EXAMINATIONS