

**DAILY DAWN – MAY 4, 2025**

# VACANCY ANNOUNCEMENT

## HEAD STRATEGY

FOR A LARGE BUSINESS CONGLOMERATE

We are sourcing profiles for a senior leadership role on behalf of our esteemed client, a large business conglomerate. We're looking for experienced professionals with a strong corporate strategy and business growth background for the position of **Head Strategy**.

### **JOB DESCRIPTION**

- Lead the Strategy and Mergers & Acquisitions division to deliver optimal shareholder value.
- Develop long-term strategic investment frameworks.
- Steer capital flows and streamline the portfolio.
- Manage mergers, acquisitions, divestments, and governance systems.
- Oversee asset allocation and forecasting.
- Support strategic financial decision-making and dividend policies.

### **QUALIFICATIONS & EXPERIENCE**

- 20+ years' experience in the field of finance and management, with experience in the finance/management function in a sizeable organization, preferably in manufacturing or similar environments.
- Graduate degree in business, finance, or economics from a reputed HEC-recognized institution or a charter/certification from a reputable body of accountants or finance professionals such as CA, CFA, **ACMA**, or equivalent.
- Successful track record with large local/multinationals, preferably with international exposure outside of Pakistan.
- Demonstrated experience in developing and leading financial frameworks to enhance business performance.
- Established experience dealing with regulators, Government of Pakistan officials, financial and legal professionals.

### **CORE SKILLS**

- Strategy Planning
- Strategic Deployment
- Governance & Leadership
- Mergers & Acquisitions
- Leadership & Succession Planning

### **LOCATION**

Islamabad

Qualified candidates meeting the above requirements should send applications along with their CVs, copies of testimonials duly verified by institutions attended, and a recent photograph within **07 days of the publication of this advertisement** to the following address:

**85/1 20<sup>th</sup> Street, Khayaban-e-Qasim, Phase 8, DHA, Karachi.** Or by email at **slodhi@proplacement.pk**

This advertisement has also been posted on the **Pro Placement LinkedIn** page.



**DAILY JANG – MAY 4, 2025**



**ISLAMABAD ELECTRIC SUPPLY COMPANY (IESCO)**

## CAREER OPPORTUNITIES

Islamabad Electricity Supply Company is a leading power distribution company of Pakistan serving more than 3.88 Million customers with annual revenue base of over Rs. 522 billion having operational jurisdiction that covers five districts namely Islamabad, Rawalpindi, Attock, Jhelum and Chakwal.

We believe that the Human Resource is the key asset that will enable IESCO to realize its vision. We also believe that it is the quality of the Human Resources and the Effectiveness of its Organization Structure that would enable IESCO to meet shareholder's expectations for all times to come. IESCO is seeking the services of a dynamic qualified professional with relevant experience for the position of Company Secretary.

Job Profile	Qualification Experience	Salary Package, Tenure & Age Limit
<p>The Company Secretary shall report only and directly to the Board of Directors and in this capacity shall be required to maintain confidentiality on all matters and deliberations of the Board and its Committees unless disclosure is approved and allowed by the Board.</p> <p>The Company Secretary shall be responsible for ensuring that Board procedures are followed, and that all applicable laws, rules and regulations and other relevant statements of best practice are complied with.</p> <p>Ideal candidate should have complete knowledge of Corporate Governance Rules of Public Sector Companies and their compliance requirements.</p> <p>The candidate should have strong business acumen and Judgment capabilities and experience of performing in Senior Management positions with Board level interaction.</p> <p>The position requires excellent writing skills to effectively record and produce Board minutes and directions and the capability to have the board directions implemented by the management.</p> <p>To develop a competent and high performing team of individuals to achieve the required high standards of work in the department.</p>	<ul style="list-style-type: none"> <li>a member of a recognized body of professional accountants; with a minimum of 3 year relevant experience as Company Secretary in reputable company.</li> </ul> <p><b>Or</b></p> <ul style="list-style-type: none"> <li>a member of a recognized body of corporate or chartered secretaries; with a minimum of 3 year relevant experience as Company Secretary in reputable company.</li> </ul> <p><b>Or</b></p> <ul style="list-style-type: none"> <li>a person holding a Master's degree in Business or Finance or Commerce or Law from a university recognized by the Higher Education Commission with at least five years relevant experience in reputable company.</li> </ul>	<ul style="list-style-type: none"> <li>Market based competitive salary package.</li> <li><b>Initial contract shall be for a period of three years, extendable on satisfactory performance. First performance review shall be conducted after six months of appointment for contract confirmation.</b></li> </ul> <p><b>Age Limit:</b> 57 years as on last date of submission of application.</p>

### HOW TO APPLY:

Application forms are available on IESCO website. Applications should be submitted through internet on IESCO website [www.iesco.com.pk](http://www.iesco.com.pk) and through post along with detailed CV, attested copies of testimonials, minimum three references and a recent photograph to the undersigned. Only short listed candidates will be contacted for interview.

### NOTE:

- No application will be accepted by hand.
- Departmental candidates are required to apply through proper channel.
- IESCO is an equal opportunity employer; females are equally encouraged to apply.
- The competent authority reserves the right to cancel the advertisement or withhold the recruitment process without assigning any reason.
- The candidate must comply with the Fit and Proper Criteria and other conditions, as prescribed in the State-Owned-Enterprises (C-Level Appointments) Guidelines 2024, the Companies Act-2017, and the State-Owned-Enterprises (Governance and Operation) Act-2023.
- Last date for submission of application is **15 days from the date of advertisement.**



**Director General (HR) IESCO**

PID(I)7534/24

**Head Office, Street - 40, Sector: G-7/4, Islamabad,**

**Tel: 051-9252080 Fax: 051-9252927**



DAILY JANG – MAY 4, 2025



### TRIBAL AREAS ELECTRICITY SUPPLY COMPANY

## JOB OPPORTUNITY

### FOR THE POST OF CHIEF EXECUTIVE OFFICER TESCO

Tribal Areas Electricity Supply Company (TESCO), a public sector utility company under the Ministry of Energy (Power Division), is looking for exceptional and dynamic professionals as Chief Executive Officer (CEO) to manage and lead its operations effectively. We seek accomplished individuals fully conversant with the corporate environment, are result-oriented and possess a well-established reputation for integrity and credibility.

#### ELIGIBILITY CRITERIA:

1. Minimum 16 years of education in Engineering / Business Administration / Public Administration / Management Sciences / Finance / Commerce / Economics or a **member of recognized body of professional accountant**
2. The candidate must:
  - i. possess at least 20 years of verifiable experience with;
  - ii. at least three years' Senior Management Experience which means:
    - a. If the applicant possesses experience of working in the Public Sector or Public Sector Company, his experience in a position of BS-20 or equivalent to BS-20 whether on substantive basis or on additional charge or acting charge or current charge or look after basis or upgraded to BS-20, shall qualify as Senior Management Experience.
    - b. For applicants with experience in the private sector; experience of C-level.
  - iii. have strong leadership, team building, and inter-personal communication skills.
  - iv. be fully conversant with the power distribution business, its regulatory regime and challenges.
  - v. possess demonstrated ability to lead the company on the track of persistent growth and creating value for its customers.
  - vi. be well aware of international best practices of governance, change management and corporate restructuring, strategic thinking, and a record of delivering results in a challenging environment.
  - vii. possess excellent verbal and written communication skills.
  - viii. comply with the Fit and Proper Criteria in accordance with the Section 16 and Schedule IV of the State-Owned Enterprises (Governance and Operations) Act, 2023 and in consonance with the State-owned (Ownership & Management) Policy, 2023.
  - ix. Previous experience at a senior position within a power distribution company will be an advantage.
3. Upper age limit is 62 years on the closing date of advertisement.

#### PAY PACKAGE:

The Company offers an excellent market-based competitive remuneration package, commensurate with qualification and experience of the candidate.

#### TENURE and NATURE OF EMPLOYMENT:

The employment shall be purely on contract basis for an initial period of three (3) years extendable subject to performance.

#### INSTRUCTIONS:

- Applicants should submit their application along with the following documents:
  - i. Detailed CV, 2 Passport size photographs, Copy of CNIC, Experience certificates, Two works & Two personal references along with Copies of Degrees/Testimonials duly verified by the Higher Education Commission or the professional body or association as may be applicable.
  - ii. A declaration\* on non-judicial stamp paper duly attested by an Oath Commissioner affirming, inter alia, that the applicant is not ineligible to act as a Chief Executive Officer in terms of Fit and Proper Criteria under the State-owned Enterprises (Governance & Operations) Act, 2023, and the SOEs (C- Level Appointments) Guidelines, 2024 and not suffering from any present or perceived conflict of interests which would interfere with the exercise of independent judgment when acting in the capacity of CEO or would be disadvantageous to the interests of the Company.
- The templates of the application form and the declaration are available on the website of TESCO [www.tesco.org.pk](http://www.tesco.org.pk)
- The candidates already working in Government / Semi- Government / Autonomous Public Organizations should apply through proper channel along with an NOC from their current employer.
- The successful candidate shall resign from their current employer and provide a relieving letter prior to joining TESCO.
- Applications must reach the below mentioned address through registered / courier mail, not later than due date, i.e., (20-05-2025) and the candidates should mention the post applied for on the top center of the cover letter.
- Applications that are incomplete in any respect or received after the due date will not be entertained, and no claims will be acceptable.
- Only short-listed candidates will be invited for interview, for which no TA/DA will be admissible. TESCO reserves the right to withhold / cancel the whole recruitment process at any stage without assigning any reason.

DIRECTOR GENERAL (HR/ADMN), TESCO

PID(P)123/25

Room No. 201, WAPDA House, Shami Road, Peshawar

Phone: 091-9211277